

ARTICULATION AGREEMENT

Between

SIR SANDFORD FLEMING COLLEGE
Peterborough, Ontario

and

FACULTY OF MANAGEMENT - UNIVERSITY OF LETHBRIDGE
Lethbridge, Alberta

This articulation agreement establishes procedures for admission of qualified:

- Business
- Business Administration
- Hotel & Resort Management
- International Trade

diploma students from Sir Sandford Fleming College to the Post-Diploma Bachelor of Management Degree program at the University of Lethbridge. Accepted diploma students will be given the opportunity to complete the 20 course requirements for a Bachelor of Management degree at the University of Lethbridge.

OBJECTIVES OF THE AGREEMENT

1. To provide diploma graduates from Sir Sandford Fleming College who satisfy the criteria described in this agreement, the opportunity to obtain admission to the Bachelor of Management Degree program at the University of Lethbridge.
2. To attract qualified students to Sir Sandford Fleming College and to the Faculty of Management, University of Lethbridge.
3. To provide specific information for diploma graduates who wish to pursue a Bachelor of Management degree at the University of Lethbridge.
4. To provide for the processes to gather information and share results regarding the progress of this program in order to increase and improve the opportunities for students.

TERMS OF THE AGREEMENT

1. Both Sir Sandford Fleming College and the Faculty of Management, University of Lethbridge agree to freely and wisely encourage qualified diploma graduates to participate by advising and informing prospective diploma graduates about the benefits of the program.
2. The University of Lethbridge agrees to accept into the Faculty of Management those students who meet the following criteria:

Effective May 1, 2006

Sir Sandford Fleming College Diploma Programs	Admission Criteria
Business (2 yr) ⁴ Business Administration (3 yr) ¹ Business Administration – Accounting (3 yr) ² Business Administration – Human Resources Mgt. (3 yr) ¹ Business Administration – Marketing (3 yr) ⁴ Business Administration – Materials Management & Distribution (3 yr) ³ Hotel & Resort Management (3 yr) ⁴ International Trade (3 yr) ³	Direct admission to the Bachelor of Management Degree (Post-Diploma program) with a GPA of 70% or higher (3.0 on the U of L 4.0 scale)
Business Administration – Information Systems (3 yr) (offered until 2003) Business Administration – Environmental Waste Management (3 yr) (offered until 2002)	Admission to the 4-Course Qualifying Program with a GPA at or above 70% (3.0 on the U of L 4.0 scale). Students in the Qualifying Program must successfully complete the qualifying courses and achieve a grade point average of at least 2.50 before proceeding to the Bachelor of Management degree (Post-Diploma program)
¹ Business Administration (3 year) and Human Resources Management (3 year) - students must take ACCT 042 (Finance I) as an elective in their program. ² Accounting (3 year) - students must take BUSN021 (Organizational Theory, Structure & Design) as an elective in their program. ³ Materials Management & Distribution (3 year) and International Trade (3 year) - students must take BUSN 021 (Organizational Theory, Structure, & Design) and ACCT 012 (Finance I) as electives in their program. ⁴ Hotel & Resort Management (3 year), Marketing (3 year), and Business (2 year) - students must take BUSN 021 (Organizational Theory, Structure, & Design) and ACCT 042 (Finance I) as electives in their program. If students do not have grade 12 math, it is recommended they take MATH046 (Business Statistics & Quantitative Methods) as a General Education course.	

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3. Graduates are admissible up to eight years after graduation.
4. Graduates with the Business, Business Administration, Hotel & Resort Management and International Trade diplomas will be guaranteed direct admission to the degree program if the diploma grade-point average is at least 70% (3.0 on the 4.0 scale).

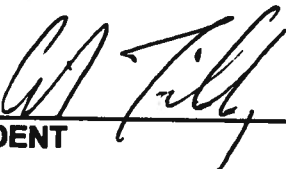
5. Graduates with the Business Administration (Environmental Waste Management) and Business Administration (Information Systems) will be guaranteed admission to the Qualifying program if the diploma grade-point average is at least 70% (3.0 on the U of L's 4.0 scale). The four Qualifying courses must be completed with a grade point average of at least 2.50 before proceeding to the Bachelor of Management degree (Post-Diploma program).
6. Additional programs will be considered for approval upon initiative of either institution. The required information for an evaluation of a program shall be submitted by Sir Sandford Fleming College to the Faculty of Management at the University of Lethbridge.
7. Both Sir Sandford Fleming College and the Faculty of Management will designate a Program Representative at their respective campuses to facilitate co-ordination of this agreement.
8. The Program Representatives will confer, on a regular basis, on students' progress and other matters of mutual concern.

PERIOD OF AGREEMENT

This articulation agreement is effective November 4, 2004, and shall be reviewed every three years. Each institution must inform the other of changes at the time that the curriculum changes are being determined.

SIGNATURES TO THIS AGREEMENT

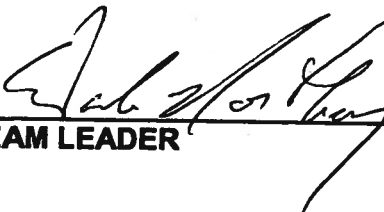
FOR SIR SANDFORD FLEMING
COLLEGE



PRESIDENT

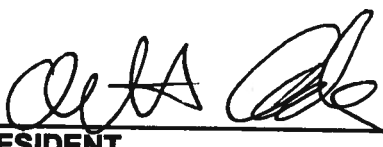


VICE PRESIDENT




TEAM LEADER


FOR UNIVERSITY OF LETHBRIDGE



PRESIDENT



VICE PRESIDENT



DEAN