



## **Articulation Agreement**

**Sir Sandford Fleming College of Applied Arts and Technology  
and  
Trent University**

### **BUSINESS ADMINISTRATION**

***Business Administration, OCUTG #1479***  
***Business Administration – Accounting, OCUTG #1480***  
***Business Administration – Human Resource Management, OCUTG #1481***  
***Business Administration – Marketing, OCUTG #1482***  
***Business Administration – Materials Management and Distribution, OCUTG # pending***  
***International Trade, OCUTG # pending***

**Revised, December 2008**

#### ***Introduction***

This agreement establishes the principles, guidelines, and procedures governing admission and assessment of selected qualified students to enter the ***Business Administration*** program at **Trent University** on an advanced standing basis, subsequent to the successful completion of the ***Business Administration, Business Administration – Accounting, Business Administration – Human Resource Management, Business Administration – Marketing, Business Administration – Materials Management and Distribution*** and ***International Trade*** programs at **Fleming College**. Hereafter, this collaborative effort will be referred to as the “articulation agreement.”

#### ***Purpose***

The purpose of this articulation agreement is to recognize fully the potential that Trent University and Fleming College have to provide degree completion programs for the graduates of the six ***Business Administration*** programs listed above.

#### ***Objectives***

- 1) Providing qualified graduates of the six ***Business Administration*** programs (as above) at Fleming College with a seamless option for continuing their education at Trent University in the ***Business Administration*** program.
- 2) Outlining the process for admission to Trent University for qualified graduates of the specified ***Business Administration*** program at Fleming College and general conventions regarding advanced standing credit to be applied towards the ***Bachelor of Business Administration*** degree at Trent University.

- 3) Providing for periodic review and assessment of the articulation agreement with respect to the academic performance of students, consistency across curricula, assurance of academic integrity, and all other aspects of the articulation agreement.

### ***Conditions and Terms of the Agreement***

- 1) Fleming College and Trent University agree to set up a joint committee to oversee the administration of the articulation.
- 2) Joint committee responsibility includes, but is not limited to, application procedures, a review of courses, credit transfer, enrolment data, student performance, administrative matters, and all other pertinent issues, as necessary. This activity will take place every three years, or sooner at the request of either party.
- 3) Transfer credit will proceed in accordance with the following:
  - i) Upon successful completion of the *Business Administration, Business Administration – Accounting, Business Administration – Human Resource Management, Business Administration – Marketing, Business Administration – Materials Management and Distribution, or International Trade* three year diploma programs at Fleming College, students with a minimum 75% overall average will be eligible to make application to the *Business Administration* program at Trent University, subject to capacity, for admission to the *Bachelor of Business Administration* degree program on an advanced standing basis. Students who closely approximate this average will be considered on an individual basis, subject to capacity.
  - ii) Trent University will grant direct entry and assign 10 credits, as outlined in Appendix A (attached) towards the successful completion of a 20-credit honours degree.
  - iii) Upon admission to the *Bachelor of Business Administration* Program, students are required to follow the university and program regulations and requirements;
  - iv) Appendix A (attached) outlines the requirements to be met to achieve the *Bachelor of Business Administration* degree on a transfer basis.
  - v) If a student decides to transfer to a degree in another discipline, transfer credits will be re-evaluated. It is the student's responsibility to notify the Registrar's Office of any program changes.

**Review of Agreement**

This revised agreement replaces the original agreement signed in 2000 and updated in March, 2004. The Agreement will be reviewed every three years, or sooner in the event of major curriculum changes in either partner's program. This Agreement may be terminated by either party. In this case, notice of one year is required. In the event of termination of the Agreement, every effort will be made to ensure that students currently enrolled in the program will not be affected.

**Signatures**

	Trent University	Fleming College	Date
President:	Bonnie M. Parsons	[Signature]	2009/03/18
Vice-President, Academic	Christine McKinnon	R. Snover	09.03.17
Program Chair:	[Signature]	[Signature]	18 March 09

**Appendix A – Fleming College, Business Administration  
10 Transfer Credits as follows:**

General Business	Accounting	HR Focus	Marketing	Materials Mgmt.	International Trade
<b>Assigned Credits</b>					
ADMN100H	ADMN100H	ADMN100H	ADMN100H	ADMN100H	ADMN100H
ADMN1021H	ADMN1021H	ADMN1021H	ADMN1021H	ADMN1021H	ADMN1021H
X (See note)	ECON 101H	ECON101H	X	ECON 101H	ECON 101H
ECON102H	ECON102H	X	ECON102H	ECON102H	ECON102H
ADMN2010H	ADMN2010H	ADMN2010H	ADMN2010H	ADMN2010H	ADMN2010H
	ADMN2021H				
ADMN210H	ADMN210H	ADMN210H	ADMN210H	ADMN210H	ADMN210H
ADMN222H	ADMN222H	ADMN222H	ADMN222H	ADMN222H	ADMN222H
		ADMN 223H			
	ADMN320H	ADMN 322H	ADMN315H	ADMN355H	
	ADMN3021H				
ADMN 326H		ADMN 326H		ADMN 326H	
		ECON351H		ECON 311H	ECON 311H
<b>Unassigned Credits:</b>					
COIS .5@100 level	COIS 2@100 level	COIS .5@100 level	COIS .5@100 level	COIS .5@100 level	COIS .5@100 level
ARTS 2@200 level	ARTS 1@200 level	ARTS 2.5@200 level	ARTS 2.5@200 level	ARTS 1@200 level	ARTS 1@200 level
ADMIN 1 @ 100 level .5 @ 200 level 2.5 @ 300 level	ADMIN 2 @ 300 level	ADMIN 1.5 @ 100 level .5 @ 200 level	ADMIN 1.5 @ 100 level 1 @ 200 level 1 @ 300 level	ADMIN 1 @ 100 level 1.5 @ 200 level 1.0 @ 300 level	ADMIN 1 @ 100 level 1.5 @ 200 level 2 @ 300 level

Note: If General Business graduates have taken Microeconomics in addition to Macroeconomics, .5 ARTS unassigned 200 level credit will be replaced with assigned credit for ECON102H.

To Complete Trent's BBA degree, Fleming Business Administration graduates will have to complete the following courses:  
For 2009/10 Academic Year Only

General Business	Accounting	HR Focus (HRPAO)	Marketing	Materials Mgt.	International Trade
ECON101H		ECON102H ECON 350H	ECON101H		
ADMN2021H	X	ADMN2021H	ADMN2021H	ADMN2021H	ADMN2021H
ADMN3021H	X	ADMN3021H	ADMN3021H	ADMN3021H	ADMN3021H
AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H
AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H
ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H
ADMN320H	X	ADMN320H	ADMN320H	ADMN320H	ADMN320H
		ADMN 323H			
		ADMN 327H			
		ADMN 328H			
ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H
ADMN350	ADMN350	ADMN350	ADMN350	ADMN350	ADMN350
ADMN400	ADMN400	ADMN400	ADMN400	ADMN400	ADMN400
ADMN410	ADMN410	ADMN410	ADMN410	ADMN410	ADMN410
PLUS 3 credits	PLUS 5.0 credits, at least .5 @ 300-400 level	PLUS1 credit	PLUS 3 credits, at least 1.0 @ 300-400 level	PLUS 3.5 credits	PLUS 3.5 credits

To Complete Trent's BBA degree, Fleming Business Administration graduates will have to complete the following courses:  
 From 2010/11 on:

General Business	Accounting	HR Focus (HRPAO)	Marketing	Materials Mgt.	International Trade
ECON101H		ECON102H ECON 350H	ECON101H		
ADMN2021H	X	ADMN2021H	ADMN2021H	ADMN2021H	ADMN2021H
ADMN3021H	X	ADMN3021H	ADMN3021H	ADMN3021H	ADMN3021H
AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H
AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H
ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H
ADMN320H	X	ADMN320H	ADMN320H	ADMN320H	ADMN320H
		ADMN 323H			
		ADMN 327H			
		ADMN 328H			
ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H
ADMN3400H	ADMN3400H	ADMN3400H	ADMN3400H	ADMN3400H	ADMN3400H
ADMN400	ADMN400	ADMN400	ADMN400	ADMN400	ADMN400
ADMN410	ADMN410	ADMN410	ADMN410	ADMN410	ADMN410
PLUS 3.5 credits	PLUS 5.5 credits, at least 1.0 @ 300-400 level	PLUS 1.5 credits	PLUS 3.5 credits, at least 1.5 @ 300-400 level	PLUS 4.0 credits, at least 0.5 @ 300-400 level	PLUS 4.0 credits, at least 0.5 @ 300-400 level

AUGUST 2018  
**ADDENDUM**  
 TO THE  
**ARTICULATION AGREEMENT #1479**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION ADVANCED DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2018 intake and remain effective until a new agreement is entered into.

Trent University has implemented the following degree requirement changes. These changes specifically refer to Section 6 of the Agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

Program Requirements	Courses Granted Through Transfer Equivalency	Courses Students Still Need to Take
6.5 ADMN credits consisting of ADMN 1000H, 1021H, 2010H, 2021H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 1021H, 2010H, 2100H and 2220H	ADMN 2021H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H and 4101H
3.0 ADMN credits at the 3000 level or beyond	ADMN 3260H; 2.5 ADMN credits at the 3000 level	---
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1020H	ECON 1010H, 2200H and 2250H
8.5 additional credits	1.0 ADMN credit at the 1000 level; 0.5 ADMN credit at the 2000 level; 0.5 COIS credit at the 1000 level; 2.0 ARTS credits at the 2000 level;	4.5 additional credits
General University Requirements		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	3.0 assigned through transfer credit	3.0 required above; an additional 1.0 required
<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	Fulfilled through transfer credit	---
<b>Maximum of 7.0 credits at the 1000 level</b>	3.0 assigned through transfer credit	0.5 required above; maximum 3.5 additional permitted

This addendum was created to account for, and inform of, Trent degree requirement changes. As such, no signature is required for implementation.

<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum 0.5 credit from the Approved Indigenous Course List
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AUGUST 2018  
**ADDENDUM**  
 TO THE  
**ARTICULATION AGREEMENT #1481**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION – HUMAN RESOURCES MANAGEMENT**  
**ADVANCED DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2018 intake and remain effective until a new agreement is entered into.

Trent University has implemented the following degree requirement changes. These changes specifically refer to Section 6 of the Agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

Program Requirements	Courses Granted Through Transfer Equivalency	Courses Students Still Need to Take
6.5 ADMN credits consisting of ADMN 1000H, 1021H, 2010H, 2021H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 1021H, 2010H, 2100H and 2220H	ADMN 2021H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	ADMN 3220H and 3260H	2.0 ADMN credits at the 3000 level or beyond in addition to the above
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1010H	ECON 1020H, 2200H and 2250H
8.5 additional credits	ADMN 2230H and ECON 3510H; 1.5 ADMN credits at the 1000 level; 0.5 ADMN credits at the 2000 level; 0.5 COIS credit at the 1000 level; 2.5 ARTS credits at the 2000 level	2.5 additional credits
<b>General University Requirements</b>		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	1.5 assigned through transfer credit	5.0 required above; an additional 0.5 required

<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	Fulfilled through transfer credit	---
<b>Maximum of 7.0 credits at the 1000 level</b>	3.5 assigned through transfer credit	0.5 required above; an additional 3.0 permitted
<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum 0.5 credit from the Approved Indigenous Course List

AUGUST 2018  
**ADDENDUM**  
 TO THE  
**ARTICULATION AGREEMENT #1927**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION – INTERNATIONAL TRADE ADVANCED DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2018 intake and remain effective until a new agreement is entered into.

Trent University has implemented the following degree requirement changes. These changes specifically refer to Section 6 of the Agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

Program Requirements	Courses Granted Through Transfer Equivalency	Courses Students Still Need to Take
6.5 ADMN credits consisting of ADMN 1000H, 1021H, 2010H, 2021H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 1021H, 2010H, 2100H and 2220H	ADMN 2021H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	2.0 ADMN credits at the 3000 level	1.0 ADMN credit at the 3000 level or beyond in addition to the above
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1010H and 1020H	ECON 2200H and 2250H
8.5 additional credits	ECON 3110H; 1.0 ADMN credit at the 1000 level; 1.5 ADMN credits at the 2000 level; 0.5 COIS credits at the 1000 level; 1.0 ARTS credit at the 2000 level	4.0 additional credits
<b>General University Requirements</b>		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	2.5 assigned through transfer credit	2.5 required above; an additional 2.0 required
<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	Fulfilled through transfer credit	---

<b>Maximum of 7.0 credits at the 1000 level</b>	3.5 assigned through transfer credit	Maximum 3.5 additional permitted
<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum 0.5 credit from the Approved Indigenous Course List

AUGUST 2018  
**ADDENDUM**  
 TO THE  
**ARTICULATION AGREEMENT #1482**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION – MARKETING ADVANCED DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2018 intake and remain effective until a new agreement is entered into.

Trent University has implemented the following degree requirement changes. These changes specifically refer to Section 6 of the Agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

Program Requirements	Courses Granted Through Transfer Equivalency	Courses Students Still Need to Take
6.5 ADMN credits consisting of ADMN 1000H, 1021H, 2010H, 2021H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 1021H, 2010H, 2100H and 2220H	ADMN 2021H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	ADMN 3150H; 1.0 ADMN credit at the 3000 level	1.5 ADMN credits at the 3000 level or beyond in addition to the above
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1020H	ECON 1010H, 2200H and 2250H
8.5 additional credits	1.5 ADMN credits at the 1000 level; 1.0 ADMN credit at the 2000 level; 0.5 COIS credit at the 1000 level; 2.5 COIS credits at the 2000 level;	3.0 additional credits
General University Requirements		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	1.5 assigned through transfer credit	4.5 required above; 1.0 additional required
<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	2.5 assigned through transfer credit	Fulfilled through program requirements
<b>Maximum of 7.0 credits at the 1000 level</b>	3.5 assigned through transfer credit	0.5 required above; maximum 3.0 additional permitted

<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum of 0.5 credit from the Approved Indigenous Course List
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AUGUST 2018  
**ADDENDUM**  
 TO THE  
**ARTICULATION AGREEMENT #1923**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION – MATERIALS MANAGEMENT ADVANCED**  
**DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2018 intake and remain effective until a new agreement is entered into.

Trent University has implemented the following degree requirement changes. These changes specifically refer to Section 6 of the Agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

Program Requirements	Courses Granted Through Transfer Equivalency	Courses Students Still Need to Take
6.5 ADMN credits consisting of ADMN 1000H, 1021H, 2010H, 2021H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 1021H, 2010H, 2100H and 2220H	ADMN 2021H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	ADMN 3260H and 3550H; 1.0 ADMN credit at the 3000 level	1.0 ADMN credit at the 3000 level or beyond in addition to the above
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H and 2250H	ECON 1010H and 1020H	ECON 2200H and 2250H
8.5 additional credits	ECON 3110H; 1.0 ADMN credit at the 1000 level; 1.5 ADMN credits at the 2000 level; 0.5 COIS credit at the 1000 level; 1.0 ARTS credit at the 2000 level;	4.0 additional credits
<b>General University Requirements</b>		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	2.5 assigned through transfer credit	4.0 required above; an additional 0.5 required

<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	Fulfilled through transfer credit	---
<b>Maximum of 7.0 credits at the 1000 level</b>	3.5 assigned through transfer credit	Maximum 3.5 additional permitted
<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum of 0.5 credit from the Approved Indigenous Course List



**NOVEMBER 2019**  
**ADDENDUM**  
 TO  
**ARTICULATION AGREEMENT #1479**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION ADVANCED DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2020 intake and remain effective until the above mentioned Agreement expires or until a new agreement is entered into, whichever occurs first.

The following changes have occurred in the Bachelor of Business Administration (Honours) program:

- ADMN 1021H and 2021H have merged to create ADMN 1221H;
- Overall degree requirement changes

These changes specifically refer to Appendix A in the original agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): TRANSFER CREDITS**

Students graduating from the Business Administration Advanced Diploma program with a minimum overall average of 75%, who are eligible, will be granted 10.0 credits towards the successful completion of a 20.0 credit Bachelor of Business Administration (Honours) degree.

<b>Course equivalency block at Trent University</b>	<b>Credits received</b>
ADMN 1000H – Contemporary Issues in Management and Organization	0.5
ADMN 2010H – Management Skills	0.5
ADMN 2100H – Introduction to Marketing	0.5
ADMN 2220H – Organizational Behaviour	0.5
ADMN 3260H – Perspectives on Occupational Health and Safety	0.5
ECON 1020H – Introductory Macroeconomics	0.5
1.5 unassigned Business Administration credits at the 1000 level	1.5
0.5 unassigned Business Administration credit at the 2000 level	0.5

2.5 unassigned Business Administration credits at the 3000 level	2.5
0.5 unassigned Computing Systems credit at the 1000 level	0.5
2.0 unassigned Arts credit at the 2000 level	2.0

### **BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

<b>Program Requirements</b>	<b>Courses Granted Through Transfer Equivalency</b>	<b>Courses Students Still Need to Take</b>
6.0 ADMN credits consisting of ADMN 1000H, 1221H, 2010H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 2010H, 2100H, and 2220H	ADMN 1221H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	ADMN 3260H; 2.5 unassigned ADMN 3000 level	---
0.5 ADMN credit in addition to the above	0.5 unassigned ADMN 1000 level	---
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1020H	ECON 1010H, 2200H, and 2250H
8.5 additional credits	1.0 unassigned ADMN 1000 level; 0.5 unassigned ADMN 2000 level; 0.5 unassigned COIS 1000 level; 2.0 unassigned ARTS 1000 level	4.5 additional credits
<b>General University Requirements</b>		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	3.0 assigned through transfer credit	3.0 required above; 1.0 additional required
<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	Fulfilled through transfer credit	---
<b>Maximum of 7.0 credits at the 1000 level</b>	5.0 assigned through transfer credit	1.0 required above; maximum 1.0 additional permitted
<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum 0.5 credit from Approved Indigenous Course List

**NOVEMBER 2019**  
**ADDENDUM**  
 TO  
**ARTICULATION AGREEMENT #1481**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION – HUMAN RESOURCES ADVANCED DIPLOMA**  
**PROGRAM**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2020 intake. The changes outlined below will remain effective until the above mentioned Agreement expires or until a new agreement is entered into, whichever occurs first.

The following changes have occurred in the Bachelor of Business Administration (Honours) program:

- ADMN 1021H and 2021H have merged to create ADMN 1221H;
- Overall degree requirement changes

These changes specifically refer to Sections 5 and 6 of the original Agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): TRANSFER CREDITS**

Students graduating from the Business Administration – Human Resources Diploma program with a minimum overall average of 75%, who are eligible, will be granted 10.0 credits towards the successful completion of a 20.0 credit Bachelor of Business Administration (Honours) degree.

<b>Course equivalencies at Trent University</b>	<b>Credits received</b>
ADMN 1000H – Contemporary Issues in Management and Organization	0.5
ADMN 2010H – Management Skills	0.5
ADMN 2100H – Introduction to Marketing	0.5
ADMN 2220H – Organizational Behaviour	0.5
ADMN 2230H – Human Resource Management	0.5
ADMN 3220H – Organizational Selection in the Canadian Workplace	0.5
ADMN 3260H – Perspectives on Occupational Health and Safety	0.5
ECON 1010H – Introductory Microeconomics	0.5

ECON 3510H – Labour Economics	0.5
2.0 unassigned Business Administration credits at the 1000 level	2.0
0.5 unassigned Business Administration credits at the 2000 level	0.5
0.5 unassigned Computing Systems credit at the 1000 level	0.5
2.5 unassigned Arts credits at the 2000 level	2.5

### **BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

<b>Program Requirements</b>	<b>Courses Granted Through Transfer Equivalency</b>	<b>Courses Students Still Need to Take</b>
6.0 ADMN credits consisting of ADMN 1000H, 1221H, 2010H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 2010H, 2100H, and 2220H	ADMN 1221H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	ADMN 3220H and 3260H	2.0 additional ADMN credits at the 3000 level or beyond
0.5 ADMN credit in addition to the above	ADMN 2230H	---
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1010H	ECON 1020H, 2200H and 2250H
8.5 additional credits	ECON 3510H; 2.0 unassigned ADMN 1000 level; 0.5 unassigned ADMN 2000 level; 0.5 unassigned COIS 1000 level; 2.5 unassigned ARTS 2000 level	2.5 additional credits
<b>General University Requirements</b>		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	1.5 assigned through transfer credit	5.0 required above; 0.5 additional required
<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	Fulfilled through transfer credit	---
<b>Maximum of 7.0 credits at the 1000 level</b>	3.5 assigned through transfer credit	1.0 required above; maximum 2.5 additional permitted
<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum of 0.5 credit from the Approved Indigenous Course List

### **SPECIALIZATION IN HUMAN RESOURCE MANAGEMENT: REQUIREMENTS**

Graduating students who have fulfilled the requirements for a Bachelor of Business Administration (Honours) may apply for a Specialization in Human Resource Management if they have successfully completed the 5.0 required specialization credits with a minimum of 65% in each and an overall average of at least 70%. The grade requirements will be waived for credits received as part of this agreement, as they will appear as pass/fail on the student's transcript. Students must obtain a minimum grade of 65% in each, and an overall average of at least 70%.

from the remaining 6 required courses (ADMN 1221H, 3021H, 3230H, 3270H, 3280H, and ECON 3500H) for the Human Resource Management Specialization.

Upon successful completion of the credits associated with the Human Resource Management Specialization, students will have satisfied all of the course requirements for the “Certified Human Resources Professional Designation™” and be eligible to write the National Knowledge Exam™. By HRP standards, students must achieve a cumulative average of 70% in all courses, with no individual course mark with less than 65%. In order to take the exam, a student must be an enrolled member of the Human Resources Professionals Association of Ontario, which involves a monetary fee to the Association.

**NOVEMBER 2019**  
**ADDENDUM**  
 TO  
**ARTICULATION AGREEMENT #1482**  
 BETWEEN  
**FLEMING COLLEGE'S**  
**BUSINESS ADMINISTRATION – MARKETING ADVANCED DIPLOMA**  
 AND  
**TRENT UNIVERSITY'S**  
**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS)**

This Addendum recognizes the changes outlined below and shall become effective as of the September 2020 intake and remain effective until the above mentioned Agreement expires or until a new agreement is entered into, whichever occurs first.

The following changes have occurred in the Bachelor of Business Administration (Honours) program:

- ADMN 1021H and 2021H have merged to create ADMN 1221H;
- Overall degree requirement changes

These changes specifically refer to Appendix A in the original agreement.

**BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): TRANSFER CREDITS**

Students graduating from the Business Administration – Marketing Advanced Diploma program with a minimum overall average of 75%, who are eligible, will be granted 10.0 credits towards the successful completion of a 20.0 credit Bachelor of Business Administration (Honours) degree.

<b>Course equivalency block at Trent University</b>	<b>Credits received</b>
ADMN 1000H – Contemporary Issues in Management and Organization	0.5
ADMN 2010H – Management Skills	0.5
ADMN 2100H – Introduction to Marketing	0.5
ADMN 2220H – Organizational Behaviour	0.5
ADMN 3150H – Advertising	0.5
ECON 1020H – Introductory Macroeconomics	0.5
2.0 unassigned Business Administration credits at the 1000 level	2.0
1.0 unassigned Business Administration credit at the 2000 level	1.0

1.0 unassigned Business Administration credit at the 3000 level	1.0
0.5 unassigned Computing Systems credit at the 1000 level	0.5
2.5 unassigned Computing Systems credits at the 2000 level	2.5

### **BACHELOR OF BUSINESS ADMINISTRATION (HONOURS): PROGRAM REQUIREMENTS**

<b>Program Requirements</b>	<b>Courses Granted Through Transfer Equivalency</b>	<b>Courses Students Still Need to Take</b>
6.0 ADMN credits consisting of ADMN 1000H, 1221H, 2010H, 2100H, 2220H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H	ADMN 1000H, 2010H, 2100H, and 2220H	ADMN 1221H, 2510H, 3021H, 3200H, 3300H, 3400H, 4030H, and 4101H
3.0 ADMN credits at the 3000 level or beyond in addition to the above	ADMN 3150H; 1.0 unassigned ADMN 3000 level	1.5 additional ADMN credits at the 3000 level or above
0.5 ADMN credit in addition to the above	0.5 unassigned ADMN 1000 level	---
2.0 ECON credits consisting of ECON 1010H, 1020H, 2200H, and 2250H	ECON 1020H	ECON 1010H, 2200H, and 2250H
8.5 additional credits	1.5 unassigned ADMN 1000 level; 1.0 unassigned ADMN 2000 level; 0.5 unassigned COIS 1000 level; 2.5 unassigned COIS 2000 level	3.0 additional credits
<b>General University Requirements</b>		
<b>A minimum of 7.0 credits at the 3000 or 4000 level</b>	1.5 assigned through transfer credit	4.5 required above; 1.0 additional required
<b>A minimum of 3.0 credits with a grade of 60% leading to majors in a different discipline</b>	2.5 assigned through transfer credit	Fulfilled through program requirements
<b>Maximum of 7.0 credits at the 1000 level</b>	3.5 assigned through transfer credit	1.0 required above; maximum 2.5 additional permitted
<b>Minimum of 0.5 credit from the Approved Indigenous Course List</b>	---	Minimum 0.5 credit from the Approved Indigenous Course List