

Procedure Title:	Real Estate Education Program Curriculum
Procedure ID:	OP 5-503D
Manual Classification:	Student Services/Registrar
Approved by Senior Management Team (SMT):	June 18, 2025
Effective Date:	July 1, 2025
Next Procedure Review Date:	July 1, 2028
Contacts for Procedure Interpretation:	Executive Vice President, Academic

1.0 - Purpose

This procedure outlines the requirements for registration, completion, progression and designated program timelines for Real Estate Education programming.

2.0 - Definitions and Acronyms

Real Estate Broker Program (BREP): The BREP program is for active real estate salespersons who are currently registered with the Real Estate Council of Ontario and aspire to continue their education to become a registered real estate broker.

Real Estate Salesperson Program (SREP): The SREP program provides future real estate salespeople with the knowledge and skills needed to be more practice-ready on day one of their registration. The SREP is comprised of two phases.

3.0 – Guiding Principles

This procedure is guided by requirements as laid out by the Real Estate Council of Ontario (RECO).

4.0 - Scope

This procedure applies to learners registered to complete Real Estate Education programs and associated courses. It does not apply to any other program or course offered by Fleming College.

5.0 – General Principles

5.1 – Program Information

Learners must complete the eLearning modules, invigilated examinations and synchronous simulation sessions for each phase of the Real Estate Education programming in the order set forth below and within the timelines outlined in OP 5-503C Real Estate Education Program Registration and Withdrawal.

Learners will not be permitted to progress to the next course without successfully completing the required examination, as detailed in OP2-203C Real Estate Education Program Grading and Examinations.

Learners will retain access to all eLearning content for a period of 12 months following program completion to facilitate review of material ahead of further progression.

5.1 – SREP: Pre-Registration Phase

Learners are required to complete the SREP Pre-Registration phase prior to applying for registration with RECO.

All SREP Pre-Registration phase elements set forth below must be completed in the stated order, where successful completion is required to progress to the next program element.

1. Course 1: Real Estate Essentials
2. Invigilated Theory Exam 1
3. Course 2: Residential Real Estate Transactions
4. Facilitated Review Sessions (*optional*)
5. Invigilated Theory Exam 2
6. Course 3: Additional Residential Real Estate Transactions
7. Facilitated Review Sessions (*optional*)
8. Invigilated Theory Exam 3
9. Simulation Session 1: Residential Real Estate
10. Simulation Exam 1
11. Course 4: Commercial Real Estate Transaction
12. Facilitated Review Sessions (*optional*)
13. Invigilated Theory Exam 4
14. Simulation Session 2: Commercial Real Estate
15. Simulation Exam 2
16. Course 5: Getting Started

5.2 – SREP: Post-Registration Phase

Learners are required to complete the Post-Registration phase of the SREP prior to the end of their initial two-year registration cycle in order to renew their registration with RECO.

All SREP Post-Registration phase learners must complete the Compliance course successfully prior to completing their electives.

All SREP Post-Registration phase learners must successfully complete two elective courses of their choice from the list below.

- Working in Real Estate: Rural, Recreational, Waterfront Properties
- Working in Real Estate: Ownership Alternatives and Complexities
- Real Estate as an Investment Strategy: Residential Properties
- Real Estate as an Investment Strategy: Commercial Properties – Fundamentals
- Real Estate as an Investment Strategy: Commercial Properties – Advanced*

**note: Successful completion of Real Estate as an Investment Strategy: Commercial Properties – Fundamentals is required for registration into the Advanced course.*

5.3 – BREP

All BREP learners must successfully complete the Broker Qualifying Exam prior to completion of required eLearning components.

All BREP program elements set forth below must be completed in the stated order, where successful completion is required to progress to the next program element.

1. Course 1: Planning & Start-up
2. Course 2: Business Management
3. Course 3: Human Resources
4. Course 4: Ongoing Oversight
5. Wrap Up Session: Bringing it All Together
6. Broker Final Exam

6.0 - Related Documents

- 5-503 Registration and Withdrawal
- OP 5-503A Registration and Withdrawal
- OP 5-503B Continuing Education Registration and Withdrawal
- OP 5-503C Real Estate Education Program Registration and Withdrawal

History of Amendments/Reviews

Date Approved	Approved By	List of Approved Amendments / Review
June 18, 2025	Senior Management Team	NEW